

**Eastern Idaho Association of Health Underwriters
Board Meeting Minutes
November 12, 2009 – 8:30 am
The Homestead – Blackfoot, ID**

Those Present:

Trent Sutton
Troy Goodwin

Ray Severe
Tammy Orton

Vance Nielsen
David Michel

Trent Sutton called the meeting to order at 8:35 am.

Minutes were read by Trent, Vance moved to approve the minutes as written, Troy seconded the motion, all were in favor.

The upcoming calendar items were discussed:

Nov 18th – Chapter Meeting – Dr. D’Sousa will be presenting in Pocatello on Diabetes treatment and costs.

December - Off

January - Bright Paths – Janice Fulkerson

February – Bowling Tournament

March 8-10 – Capital Conference, April 14-15 – State Convention, June 27-30 – National Conference. \$500 scholarships are available from the State for the Capital Conference & the National Conference.

Trent led a discussion on the Presidents Call he had. Scholarships are available as outlined in the above calendar items. Local Chapter Award to present at State Convention. Discussion was held on the award for our chapter. “Outstanding Individual in Industry” – will be the name of the award. Troy will put together the criteria. He will announce it at the November Meeting and take nominations at the January Meeting. Vote will be taken at March Meeting and that gives one month to notify the recipient. Discussion was held that on a yearly basis recognizing someone that is not a member but is outstanding in service to the community and/or service to the industry. Discussion would be held in Jan, vote in March. Troy will take the nominations.

Discussion was held on Statewide Sponsors and inviting them to come to give a 15 minute sales pitch and the State would give \$250 to Chapter. Troy made a motion that we need to invite one sponsors and give time for sales pitch, Ray seconded, all were in favor.

Trent informed the board that Federal Pac and State Pac are 2 separate forms and that if we will send the bowling tourney information to the State they may come and support.

Trent shared information with the Board: Group Rates in Idaho Lowest in all 50 states, Individual 4th lowest. Idaho has 13 mandates, New Jersey 1200. Blue Cross Actuary House Bill Analysis: 26 year old male \$5000 ded. \$83 , female \$162. Would go to \$297. Discussion was held on the Utah Exchange and a possible Chapter Meeting discussing it. Trent will ask Mark to see if possible for March or April Meeting.

Bowling Tournament was discussed. Date was set for Feb 12th – 12:30 pm lunch, 1:00 pm start bowling at the Starlite Lanes in Blackfoot. Jan 20th deadline for teams. Troy will chair this year again and will be setting up conference call to discuss. Troy asked Tammy to fix flyers for upcoming meetings and to send out via email. Discussion was held on fees and different options for challenges.

With there being on other business – Troy moved that the meeting be adjourned until Jan Board Meeting, Ray seconded the motion, all were in favor.

Meeting adjourned at 9:40 am.