

IAHU
Profit & Loss
 April 2010 through January 2011

	Apr '10 - Jan 11
Ordinary Income/Expense	
Income	
Sponsorship Revenue	31,850.00
Membership Dues	5,948.18
State Health Conference Revenue	
Awards Banquet	1,600.00
Licensed Agent Attendance Reven	-90.00
Vendor/Exhibitor Revenues	400.00
State Health Conference Revenue - Other	500.00
Total State Health Conference Revenue	2,410.00
Advertising Revenue	35.00
General Event Registrations	3,802.00
Total Income	44,045.18
Gross Profit	44,045.18
Expense	
General Operating Expenses	
Payroll Expenses	
State Pac Admin	73.50
Symposium Admin	322.00
General Admin	5,157.57
Total Payroll Expenses	5,553.07
Chapter Leadership Travel	
Leadership Conference	683.94
Capital Conference	1,528.60
National Conference	2,400.00
Chapter Leadership Travel - Other	22.50
Total Chapter Leadership Travel	4,635.04
Awards	68.33
Bank Service Charges	187.55
Board Meeting Expenses	559.26
Insurance - Liability	1,061.00
Postage, Mailing Service	88.77
Printing and Copying	25.00
Professional Fees	
Accounting Fees	1,580.00
Legal Fees	6,000.00
State Pac Admin	42.00
Total Professional Fees	7,622.00
Supplies	206.93
Teleconferencing	301.75
General Operating Expenses - Other	104.40
Total General Operating Expenses	20,413.10
Business Travel	
Community Events	3,867.00
General Travel	40.00
Total Business Travel	3,907.00
Legislative	
Government Affairs - Lobbyist	750.00
Business Meals	62.58
HUPAC - National Lobbying	250.00
Total Legislative	1,062.58
Membership	
Email Marketing	126.00
Website Expense	782.10
Total Membership	908.10

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Accrual Basis

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Chapter Development and members	
Reimbursement South ID	250.00
Reimbursement - North ID	30.00
Reimbursement TVAHU	680.00
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Total Chapter Development and members	960.00
State Health Conference	
Printing, Postage, & Supplies	147.89
Awards Banquet	725.00
CE Credits	524.40
Contract Services / Admin	119.00
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Total State Health Conference	1,516.29
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Total Expense	28,767.07
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Net Ordinary Income	15,278.11
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Net Income	<u>15,278.11</u>